Lee Health has served our community for more than 100 years. We have been and continue to be committed to helping you, your family and your friends adopt habits that enable you to achieve your best health and live your best life.

As our community’s major health care destination, we know that improving health and wellness takes more than just providing access to doctors and health care providers. There are social determinants of health, like having safe shelter, reliable transportation, healthy food and safe neighborhoods that impact overall well-being. We invest significantly in community partnerships so that we can more effectively impact these social barriers to health.

Additionally, we continue to invest in modern facilities and life-saving technology so our dedicated and talented staff can bring leading-edge medicine and medical procedures to the community. At the same time, we are focusing on ways we can help you outside of the hospital and physician offices by encouraging and inspiring you to choose nutritious foods, engage in regular physical activity, proactively manage any chronic diseases and keep safety top-of-mind.

This year’s Community Benefit Report provides insights into some of the leading-edge services and programs that Lee Health offers everyone in our community. It also highlights the ways we collaborate with other local organizations to help improve the overall health of Southwest Florida residents.

We aim to live our mission of being a trusted partner, empowering healthier lives through care and compassion every day and night. We believe doing so will help you strengthen your health status and avoid future unnecessary illness, injury and pain. We are proud of our history of caring and our team’s devotion to our mission, and we look forward to competently and compassionately serving our community as caring people, inspiring health.
Our Mission:
To be a trusted partner, empowering healthier lives through care and compassion

Our Vision:
To inspire hope and be a national leader for the advancement of health and healing

### 2018 Community Benefit Report

<table>
<thead>
<tr>
<th>Cost of Charity Care</th>
<th>$63,592,415</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of Unpaid Medicaid</td>
<td>$91,448,892</td>
</tr>
<tr>
<td>Cost of Unpaid Medicare</td>
<td>$256,606,632</td>
</tr>
<tr>
<td>Total Value of Charity, Medicaid, Medicare</td>
<td>$411,647,939</td>
</tr>
<tr>
<td>Cost of Providing Community Benefit and Outreach</td>
<td>$58,444,966</td>
</tr>
<tr>
<td>Total Charity Care, Government-Sponsored Programs and Other Community Benefits</td>
<td>$470,092,905</td>
</tr>
<tr>
<td>Less the Benefit of Taxes</td>
<td>$52,890,551</td>
</tr>
<tr>
<td>Net Value of the 2018 Community Benefit</td>
<td>$417,202,354</td>
</tr>
</tbody>
</table>

### Cost of Charity Care
Charity care is free or discounted health services provided to patients who cannot afford to pay and who meet the eligibility criteria of Lee Health’s financial assistance policy. Financial assistance is reported in terms of costs, not charges.

### Cost of Unpaid Medicaid
Government-sponsored health care community benefit includes unpaid costs of public programs for low-income patients — the shortfall created when Lee Health receives payments that are less than the cost of caring for public program beneficiaries.

### Cost of Unpaid Medicare and Other Government Programs
Government-sponsored health care community benefit includes unpaid costs of public programs such as Medicare and for low-income persons and children — the shortfall created when Lee Health receives payments that are less than the cost of caring for public program beneficiaries.

### Less the Benefit of Tax Exempt Status
Lee Health is a not-for-profit public hospital system that does not pay taxes and does not receive taxpayer revenue. This calculation illustrates that Lee Health’s total Community Benefit investments are six times greater than the dollar amount of taxes Lee Health would pay if, in theory, it was a tax-paying entity.

### Community Outreach
These activities are carried out to improve community health, extend beyond patient care activities and are subsidized by Lee Health.

- **Clinical Education**: This category includes educational programs for physicians, interns and residents, medical students, nurses and nursing students, pastoral care trainees, and other health professionals when that education is necessary for a degree, certificate, or training that is required by state law, accreditation body or health profession society.

### Community Health Needs Assessment

#### Study Area
The study area for the Community Defined for This Assessment allows for data trending.

#### Community Health Issues
The final survey instrument was developed by Lee Health.

#### Data Input
Quantitative data input includes primary research (the PRC Community Health Survey) and secondary research (vital statistics and other existing health-related data); these quantitative components allow for trending and comparison to benchmark data at the state and national level. Qualitative data input includes primary research that is required by state law, necessary for a degree, certificate, or training that is required by state law, accreditation body or health profession society.

### Unpaid Cost of Medicaid and Other Means Tested Government Programs = $348M

| Unpaid Cost of Charity Care = $63.6M |
| Community Benefit Programs/Services = $58.4M |
| Community health education | $14,611,241 |
| Community-based clinical services | $14,611,241 |
| Health care support services | $14,611,241 |
| Health professions education | $14,611,241 |
| Subsidized health services | $14,611,241 |

**Community health education through informational programs, publications, and outreach activities in response to community needs = $32.6M**

- **health education**
- **community clinical services**
- **health care support services**
- **health professions education**
- **cash and in-kind contributions**

Lee Community Healthcare low income clinics = $11.3M

**Community Triage Center = $251.3K**

**Residency Program = $24.4M**

### Community Health Outreach
These activities are carried out to improve community health, extend beyond patient care activities, and are subsidized by the health care organization. Specific community health programs and activities include: Community health education; community-based clinical services, such as health services and screenings for uninsured and uninsured patients; health education lectures and workshops by staff to community groups; health promotion and wellness programs, self-help programs, such as smoking cessation and weight loss programs; and health care support services, such as enrollment assistance in public programs.

### Total Community Benefit

- **Government-sponsored programs and other community benefits**
- **Government Programs**
  - Subsidized health services
  - Health care support services
  - Community benefit
  - Community health education
  - Financial and in-kind donations
  - Community benefit operations
  - Research
  - Economic development
  - Community support
  - Workforce development

### Community Health Education
Charity care is free or discounted health services provided to patients who cannot afford to pay and who meet the eligibility criteria of Lee Health's financial assistance policy. Financial assistance is reported in terms of costs, not charges.
Lee Community Healthcare

Lee Community Healthcare (LCH) is a community health center established in May 2011 which received federally qualified health center look-alike designation on February 26, 2015. From its four medical offices located in Dunbar, North Fort Myers, Cape Coral, and Lehigh Acres, and two women’s health offices located in East and South Fort Myers communities, its 74 physicians, advanced practitioners, midwives, nurses and support staff provide primary medical care to the medically uninsured and economically distressed residents of southwest Florida. In addition, the LCH patient care teams are committed to providing a medical home to those individuals who have historically used local emergency rooms to meet their primary care needs.

43,612 Patient Visits
12,835 Patients Seen

<table>
<thead>
<tr>
<th>Condition</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hypertension</td>
<td>2,853</td>
</tr>
<tr>
<td>Diabetes</td>
<td>1,397</td>
</tr>
<tr>
<td>Obesity</td>
<td>4,489</td>
</tr>
<tr>
<td>Heart Disease</td>
<td>772</td>
</tr>
<tr>
<td>COPD</td>
<td>837</td>
</tr>
<tr>
<td>Asthma</td>
<td>467</td>
</tr>
<tr>
<td>Births</td>
<td>1,949</td>
</tr>
</tbody>
</table>

This data is preliminary; the 2018 annual report will be available this summer.

Child Advocacy Program at
Golisano Children’s Hospital of Southwest Florida

Our Child Advocacy Program is proactive toward keeping children healthy and safe. Utilizing a team approach, the purpose of the Child Advocacy Program is to raise awareness about social issues that impact children, provide educational classes, and partner with community organizations in an effort to promote the health and well-being of all children in our area.

Safe Sitter Classes

Pediatric CPR, AED & First Aid Classes

Infant Care & Car Seat Safety Class

Car Seat Inspections

Partners in Parenting Classes

Water Safety Presentations

Mental Health First Aid

Suicide Prevention Youth Presentations

Helmet Fittings & Helmet Donations

4th Trimester Classes

Staff Hours = 6,845

People Served = 104,789

5 County Regional Community Partnerships = 88

This data is preliminary; the 2018 annual report will be available this summer.
Teaching the Health Professionals of Tomorrow

Family Medicine Residency Program (In Partnership with Florida State University Medical School)

The Family Medicine Residency Program is sponsored by The Florida State University (FSU) College of Medicine in partnership with Lee Health in Fort Myers, Florida. Lee Health is a designated site for primary care resident physician rotations. These residents will be integrated into our clinical rotations, and this will enhance their development as teachers and ambassadors of family medicine.

Health Professions Education

Respect: We respect you, your life and your health care choices. We respect one another as colleagues, caregivers and people.

Excellence: We strive for excellence in everything we do. We uphold the highest standards of safety and quality, deliver an exceptional experience to our patients, and manage our resources responsibly.

Compassion: We care for your family like our own. We truly embody, “caring people, inspiring health.”

Education: We support education to continuously improve ourselves, develop an effective workforce and empower healthier lifestyles throughout our community.

Any questions regarding this publication please contact stephanie.wardein@leehealth.org